

Message Text

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PAGE 01 JIDDA 04335 201219Z
ACTION NEA-10

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-----010815 201456Z /43

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FM AMEMBASSY JIDDA
TO USDOC WASHDC
SECSTATE WASHDC 8682
INFO AMEMBASSY ATHENS
AMCONSUL DHAHRAN

UNCLAS JIDDA 4335

ATHENS FOR RTDO

E.O. 11652: N/A
TAGS: BTIO, ENRG, SA
SUBJ: JOINT VENTURE OPPORTUNITY: SOLAR ENERGY R & D, DESIGN/
CONSTRUCTION

1. DR. FAWAZ ALAMY HEAD OF TECHNOLOGY AND RESEARCH
DEPARTMENT OF PRIVATE FIRM, IDEA CENTER, SUITE 811
QUEENS BUILDING, P.O. BOX 1999, JIDDA, SAUDI ARABIA,
(CABLE: MOHANDISZAIDAN, TELEX: 40170 SJ PHONE: 21999)
IS LOOKING FOR LARGE REPUTABLE, U.S. DESIGN/ ENGINEERING
FIRM WITH WHICH TO ASSOCIATE FOR SOLAR ENERGY PROJECTS
IS SAUDI ARABIA. DR. ALAMY IS ALSO PROFESSOR OF
PHYSICS AT KING ABDULAZIZ UNIVERSITY, JIDDA.

2. IDEA CENTER HAS DESIGNED SOLAR HEATING/ AIR CONDITIONING
FOR NEW SAUDI EMBASSY AND CONSULATE IN EGYPT AND
HAS BEEN AWARDED DESIGN CONTRACT FOR SAME IN NEW
SAG MINISTRY OF FOREIGN AFFAIRS BUILIDNG AND NEW
MINISTRY OF INFORMATION COMPLEX. BOTH IN RIYADH.
ALSO DESIGNING SOLAR HEATING/A/C FOR 400 VILLAS
TO BE BUILT IN YENBO, NEW INDUSTRIAL PORT ON RED SEA.
FIRM IS PREPARING PROPOSAL TO MINISTRY OF
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AGRICULTURE FOR SEVEN-ACRE EXPERIMENTAL SOLAR FARM.
ALSO TALKING WITH GAZ DE FRANCE ON SOLAR ELECTRICITY
GENERATION. DR. ALAMY CLAIMS HAVE TWELVE SOLAR
ENERGY PROJECTS IN MIDDLE EAST WHICH HE COULD UNDER-
TAKE IF FIRM HAD SUFFICIENT STAFF TO DO THEM. ALSO
CLAIMS RECEIPT OF 340 OFFERS FROM MISCELLANY OF FOREIGN FIRMS
(MAINLY AMERICAN MANUFACTURERS) INVOLVED IN

SOLAR ENERGY PRODUCTS.

3. IDEA CENTER STARTED 1974 BY DETROIT UNIVERSITY GRADUATE ZAID ZAIDAN. INTERALIA, FIRM IS INVOLVED IN EDP AND COMPUTERS. HAS JOINT VENTURE WITH LOUIS BERGER INTERNATIONAL AND CONTRACT TO INSTALL COMPUTER SYSTEM FOR MINISTRY OF MINICIPALITIES.

4. DR.ALAMY WANTS JOINT VENTURE WITH SERIOUS U.S. DESIGN/ENGINEERING FIRM ON 51 PERCENT SAUDI, 49 PERCENT U.S. BASIS TO UNDERTAKE GROWING LIST OF AVAILABLE SOLAR ENERGY PROJECTS. HE DOES NOT WANT TO REPRESENT MANUFACTURERS NOR TO ASSOCIATE WITH INDIVIDUAL INVENTORS WHO ARE INEXPERIENCED IN PROJECT IMPLEMENTATION.

5. USDOC PLEASE DISSEMINATE TO INTERESTED FIRMS.
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Message Attributes

Automatic Decaptioning: X
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Disposition Comment:
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